



*“Integrator for the Digital Ready Home”*



FOR IMMEDIATE RELEASE:  
Wednesday, May 12, 2004

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**WEBCO SELECTED AS PREFERRED STRUCTURED WIRING AND LOW VOLTAGE VENDOR  
FOR FTTH RESIDENTIAL DEVELOPMENTS**

MINNEAPOLIS, MN – WEBCO, Inc. and FTTH Communications LLP announced today that they have signed a partnership agreement selecting WEBCO as the preferred Low Voltage Integrator for all future FTTH Residential Developments. WEBCO will install all of the low voltage wiring and products in each home enabling FTTH Communications to more easily provide Phone, Cable, Data and Video services to their new homeowners.

WEBCO and FTTH have standardized on GE security and structured wiring products. Smart ConnectionCenter is GE’s line of structured wiring products, which includes a central distribution panel and the essential wiring infrastructure for Internet sharing over a home Ethernet Network. Telephone, data networking, home control, audio/video, and security are also included in the single integrated system. Over 40 percent of new homes constructed today are built with comprehensive structured wiring systems as a standard and the

homes of the future will be ill equipped without it. With the Smart ConnectionCenter and security products from GE, all of the residents in FTTH fiber communities will be able to enjoy fully integrated electronic technology throughout their home

According to John Schultz, President and General Manager FTTH Communications LLP, “We are pleased to designate WEBCO as the preferred integrator for our future developments. This agreement with WEBCO is the next logical step for us to take to ensure that each of the homes within the FTTH communities will be digitally ready and able to fully utilize the fiber technology that represents the infrastructure of our master planned communities. We are confident that WEBCO will allow us to provide the quality infrastructure necessary to enable us to provide a more expanded range of services to our homeowners.”

Adds Schultz, “Just as it’s unimaginable to build a new home today without central air or other amenities, it will be unthinkable tomorrow to have a home without these types of advance communications connections. It is a huge advantage to both the builder and the consumer to build this technology into a home today and it adds great value.”

According to Chris Thompson, President of WEBCO, Inc., “FTTH has shown how forward thinking they are by mandating that all of the homes within their fiber communities are equipped with cutting-edge technology. Through this agreement, whatever electronic capability a resident has in an FTTH community, or whatever they want to add in the foreseeable future, WEBCO will be able to deliver it.”

Adds Thompson, “FTTH and WEBCO bring a single, totally integrated solution to builders in the FTTH communities enabling them to benefit by having this level of technology as a standard in the home. The list of additional products and services available to the consumer with this infrastructure is truly endless.”

FTTH and WEBCO are in the process of bringing their technology offerings to existing FTTH communities in Albertville and Hugo, MN.

## **About FTTH Communications**

FTTH Communications is an Integrated Communications Provider (ICP) providing voice, Internet and video services to residential developments in the Minneapolis, MN metropolitan area. FTTH is a wholly owned subsidiary of Contractor Property Developers Corporation (CPDC), a leading developer of residential communities. This unique partnership allows FTTH to provide communication services tailored to the residential home user. For more information on FTTH Communications visit our website at [www.ftthcom.com](http://www.ftthcom.com) and for more information on CPDC developments visit [www.newsmalltownneighborhood.com](http://www.newsmalltownneighborhood.com).

## **About WEBCO**

WEBCO provides the foundation wiring and infrastructure low voltage offerings in the areas of: structured wiring, home security, distributed audio and video, home theatre, intercom and central vacuum. WEBCO has built a reputation for installing quality products and offering a high level of service as a one-stop shop for builders, and community developers. WEBCO is based in Coon Rapids. For more information on WEBCO call 763-767-7229 or visit [www.webco-mn.com](http://www.webco-mn.com).