



# The WEBCO Watch

## WEBCO Turns 10!

### Special points of interest:

- Integrated Multi-Room Audio and Intercom Systems
- How about a Home Theater?
- Web Camera's
- GPS Vehicle Tracking
- Digital TV

Over the years, WEBCO's reputation has been built on customer service excellence while striving to provide quality-designed systems, installations and service. We continue to grow at a rapid pace.

We wish to thank you for choosing us as your security and low voltage provider. We attribute our successes to you, our dedicated team of employees and the high quality lines of our strategic partners including GE Security and structured cabling products, Klipsch audio, DirtDevil whole house cleaning systems and Alarm.com. We value your business and appreciate the confidence you have placed in us.

This anniversary celebration gives us an opportunity to update you and familiarize you with some of our product and service offerings! Thousands of new homeowners and business owners have entrusted WEBCO with the important work of preparing their home and business for the distribution of incoming services and technologies. The result is a new standard in enjoyment, comfort and communication. From home/office networking to home security to home theater, our experts deliver the finest in design, product and installation.

In addition to structural products and services in new residential and commercial applications, WEBCO works with local businesses. We are competitive in providing televisions, projection systems, cameras & recording devices, automation systems, audio equipment and more!

As part of our on going commitment to providing "peace of mind" security protection, we offer UL listed Central station monitoring. To provide responsive, knowledgeable integrated security system service, we have chosen Trans-Alarm, located in Burnsville, MN. They hold the highest certifications with an Underwriter Laboratories listing, has certified dispatchers and trained technicians and remains on the leading edge of technology. With Alarm.com you are always aware and in control. No matter where you are, Alarm.com keeps you close to your home or business while giving you the ability to monitor the status of every sensor in your security system in real-time, through the Internet. Monitor and control your system from the Internet, Email, Mobile phone or your PDA; with or without a land telephone line.

The WEBCO Team appreciates the opportunity to serve you! We enjoy helping people design their homes and business' for their independent life styles and enjoy peace of mind while Protecting Your Prize Possessions!

### LET US HELP YOU

For questions, referrals or service

Call WEBCO @ 763-767-7229 or

866-43-WEBCO

To Cancel an Alarm call our response center @ 952-895-3576 or

1-877-278-3420

Have your personal identification code available



Don't forget it's your personal contact information that allows us to dispatch the proper authorities in the case of an emergency! If you have had a change of address, added a new cell phone number or need to update any other contact information, please contact our friendly staff. It is this important information that helps us best protect your prize possessions!

## Integrated Multiroom audio and intercom system

While building your new home, consider the SmartCom from GE Security! SmartCom combines amenities that you want. Multiroom audio and intercom integrate into one system that is both attractive and easy to use. SmartCom provides:

- Integrated multiroom audio and intercom system
- Distributed up to 16 independent zones
- Both audio and intercom over installed room speakers
- Room to room intercom with hands free answering
- Monitor baby's room from any room station
- Doorbell with any room answer



Mention this article when you call in and receive a 20% discount off your basement finish or theater!

***WE appreciate Referrals!***

*Please tell your friends, co-workers, clients and family about our products and services so that we can REWARD you! If someone you know signs up for our service, we'll send you a referral fee of \$100!*

# Finishing your basement? How about a Home Theater?

*So you've decided to finish your basement... What better than a Home Theater System in the comfort of your own home?*

A Home Theater is a wonderful way to relax and spend time with your family with out the hassle of a trip out. It's a safe environment for your kids to get together with their friends, right in the comfort of your home.

Not only will you save money on expensive movie theater tickets, but also on the concession stand snacks once you arrive; all while avoiding the costly consumption of gasoline to commute.

New viewing technology is readily available and the cost of high definition televisions is dropping constantly. Therefore it is more economical to be in the comfort of your own

home while watching your favorite new release movie. Consider the high quality experience you will feel from a professionally installed Home Theater System.



We help you realize your theater dreams from simple design, to the installation of the finest equipment.

Options including in-ceiling or in-wall speaker packages, lighting control, theater seating, theater theme art and even automated draperies and/or a

traditional popcorn maker. Of course, we provide all of the audio and video equipment to complete your theater to meet your individual lifestyle needs.

A Home Theater can be a major asset to you, both in your own personal enjoyment and later in the increased resale value of your home.

## See What's Happening From Anywhere

Check Batteries in all Smoke Detectors!



Alarm.com's "always-on" sensor monitoring lets you keep track of activity on door, window, cabinet, motion and other sensors at your property. But sometimes it's nice to see what's going on too.



Alarm.com's integrated video monitoring lets you view live video and recorded video clips of activity at your home or business. You can even watch live video and play recorded clips on your PDA or cell phone.

Call WEBCO for a live demo and pricing!

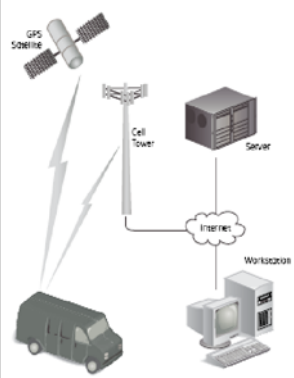
Alarm.com Video from WEBCO offers the following features:

- Fully integrated with Alarm.com web-based security system monitoring and alerts.
- Live video from one or more cameras through the web.
- Customizable recording settings based on security events, video motion detection and schedule.
- Email and cell alerts (including optional video clip attachments) when new video is recorded.
- Recorded clips can be viewed through PDAs and cell phones\*
- No local storage device or DVR required.

\* PDA and cell phone features vary by device & carrier.

# NavLogix GPS Vehicle tracking

System diagram



Simplify your fleet management with no upfront costs! NavLogix can help you enhance efficiency, reduce costs, improve customer service and increase security.

- View the real-time location of every vehicle in your fleet nation wide
- Track vehicle paths, start and stop times and mileage
- Receive email alerts for speeding, excessive idling, unauthorized moves and more
- View custom maps to give drivers directions or provide alternate routes
- Give customers accurate estimates of arrival times
- Generate multiple reports on fleet and individual vehicle activity, history and alerts

**Low upfront costs:** Simply pay a low monthly subscription fee

**Enhanced efficiency:** Quickly dispatch the nearest driver, or give turn-by-turn directions

**Reduced expenses:** Reduce fuel expenses and spend less time tracking down drivers

**Improved customer service:** Don't keep customers waiting

**Increased security:** Position alerts help to recover stolen vehicles

**Call our office for more information or to see a Live Interactive Demo**

## Shop WEBCO

We sell, install, and integrate many brands of Audio/Video components and nine out of ten times we can beat the "Big Box" prices! Mounts, Phone systems, vacuum attachments and more! **Call today to see how WEBCO can help you.**



## GE Security

Leading Insurance Carrier's state that having a Life Safety & Security System can save you insurance dollars. Depending on the system you install you can save up to 20% on your commercial or homeowners insurance\*

\*Source: Security Distributing and Marketing Magazine.



POWERED BY





WEBCO  
6575 141st Ave. NW  
Suite 101  
Ramsey, MN 55303

*Mailing Address Line 1*  
*Mailing Address Line 2*  
*Mailing Address Line 3*  
*Mailing Address Line 4*  
*Mailing Address Line 5*

***Impeccable, caring service!***

We're on the Web! [www.WEBCO-MN.com](http://www.WEBCO-MN.com)



## Are you ready for **DIGITAL TV?**

### The **DIGITAL AGE-**

It seems like everywhere you go these days we rely on "digital" in one form or another. The latest technology has introduced "digital" to clocks, cameras, cellular phones, stereos, as well as many other products. Now as of February 17, 2009 television will make the transition. By law, full-power television stations nation wide must stop using the old method of transmitting TV signals know as analog. Digital television is an innovative type of broadcasting that will deliver crystal-clear picture and sound, as well as more programming choices. Going all-digital will also free up parts of the airwaves for future innovative services.

While the benefits of DTV are remarkable, any person that does not subscribe to a cable or satellite service will require a digital converter box to operate their television. If you require a converter box, our government has initiated a converter box coupon program. Each household is eligible for up to two coupons saving you \$40 per converter box. For more information visit: [www.dtv2009.gov/AboutProgram.aspx](http://www.dtv2009.gov/AboutProgram.aspx). Please contact WEBCO for assistance and/or installation.

If you are in the market for or have recently purchased a digital TV, you need to look on your set for an indication of an Advanced Television Systems Committee (ATSC) tuner, or consult the TV manufacturer.

WEBCO is proud of the last 10 years of service, and we look forward to being your entertainment resource for many more.