



Electronic Systems Contractor

*"Integrator for the Digital Ready Home™"
"Protecting Your Prize Possessions™"*

WEBCO

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CUSTOMER ALERT BEWARE OF DOOR-TO-DOOR ALARM SALES

Dear Valued WEBCO Customer:

Let me begin by personally thanking you for your business and trust in WEBCO Security Inc. As part of your local community for over 10 years, we are proud to provide you with safe and reliable protection of your homes, families, and businesses.

It has come to our attention that there are several "seasonal" companies using very aggressive tactics to sell alarm systems. Please note that it is illegal for them to directly solicit existing customers of an alarm company. Some of the tactics that have been noted:

1. "You must buy now!" (They find that pressure works, and they use it to their advantage.)
2. "We are GE" (These people coming to your door may even have GE logos on their clothing. They are not GE.)
3. "We have merged with WEBCO." (WEBCO has no plans to change or merge with anyone.)
4. "Your system lacks some critical feature that only we can offer." (WEBCO offers services that these companies don't such as Alarm.com)
5. "We just want to update your yard sign and give you a new free system in exchange." (This is a very common ploy.)
6. "WEBCO does not support this product anymore." (If you are currently using an alarm product, WEBCO is supporting it.)
7. "Ours is the latest technology," or "our offer is better," or "I am working my way through college," or "I am a really nice person," etc. (Please do not be fooled by any of this: they make a lot of money taking advantage of people.)

WEBCO is uniquely positioned to be your excellent local provider. We can add features to your existing system or upgrade the system to best meet your needs. We are competitively priced and offer extended service plans. We are well educated on the latest technologies and how to implement these for you.



Authorized Dealer
GE Home Technologies



Smart
Connection Center



We have discovered that these **DOOR KNOCKING** companies:

1. Have minimal company licensing, if any.
2. Have no local office.
3. Use technicians with no licensing – this should make you wonder how reliable their systems are!
4. Have hundreds of BBB complaints regarding sales tactics, contracts, service etc.
5. Sell your contract to a third party based in Texas, Utah, or elsewhere.

If someone approaches you at your door, please let WEBCO know right away. Many cities have licensing requirements just to go door to door in their areas. Check the companies out with the BBB or Attorney General's office, or simply send them away.

Call us for information on how to get the most from your security system and service. Instruction on proper use of your system, insurance discounts, false alarm avoidance strategies, yard signs and stickers are all available to you as a customer of WEBCO. WEBCO offers you a \$100.00 referral fee for referring a new customer to our company. If you know someone who might be interested, please let us know. We are available 24 hours through our monitoring center, though our office hours are 8-5:30 Monday – Friday.

Thank you again for your trust in WEBCO Security Inc. and please let us know how we can serve you better.

Yours truly,

Chris Thompson
President
WEBCO Security Inc.



Authorized Dealer
GE Home Technologies



Smart
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